



## Signio VAPs now available

Increase your second gross profit with our fully compliant end-to-end sales process using all major product suppliers.

- No manual capturing or sending of incorrect information to insurers, it's a streamlined process where everything is **electronic**
- Fully section 13.1c **complaint**
- Caters for **cash deals** and feeds directly into **DOC**. The data in DOC is used to provide comprehensive reporting for dealers.
- Customised **split invoicing** and **automated IGF** (Debella, Guardrisk, VAPS Consultancy, Innovations)
- An insurer is informed about a **policy immediately** - you don't have to do anything!
- Increase your **second gross** opportunities.



Activation is very easy:

### Step 1:

Email [vaps@signio.co.za](mailto:vaps@signio.co.za) requesting all the necessary forms.

### Step 2:

Send your completed form to our VAPS activator - [vaps@signio.co.za](mailto:vaps@signio.co.za).

### Step 3:

Within a couple of hours your Signio platform will be activated and Dealer VAPS will display in your inbox.

 The screenshot shows the Signio Dealer VAPS interface. At the top left, a red box highlights the 'Dealer VAPS' tab. Below it are several input fields: 'FSP NUMBER' (N/A), 'MANUFACTURER WARRANTY' (No), 'DATE OF FIRST REGISTRATION', 'MANUFACTURER MAINTENANCE/SERVICE PLAN' (No), and 'FULL SERVICE HISTORY' (No). Below these is a table with columns: REMOVE, CATEGORY, SUPPLIER, PRODUCT, PRODUCT OPTION, PREMIUM, EXTRA FEES, and FAIS COMMENT. A dropdown menu is open under 'CATEGORY', listing options like 'Body Insurance', 'Credit Life', 'Credit Shortfall', 'Deposit Cover', 'Inflation Protection Policy', 'Maintenance Or Service Plan', and 'Paint and Glass Protection'. At the bottom right of the table, it says 'TOTAL VALUE ADDED PRODUCTS 0.00'.

## Signio Supporting Docs have been upgraded

- Previously you needed to use "**separator sheets**" so that Signio could split your docs into the correct categories. The good news is now you can upload all your docs without separator sheets. Yes! we're excited too. You can also still use the separator sheets if you prefer.
- Even more exciting is instead of using a stamp and having to sign each doc for verification, you can now do all of that with one click of a button! We **electronically stamp** the doc with the date, time, F&I name and the location. This process has been approved by all the banks.

