

COMPLETE F&I SOLUTIONS

Proudly endorsed by



Independent Dealer
Association

Complete F&I Solutions is the training division of the Wheels Web Group. We believe in developing a culture that embraces specific rather than general solutions and thrive on deep and lasting client relationships. Our aim is to bring an entirely fresh perspective by discovering unsuspected problems, detecting unrealised potential and creating a dynamic synergy with our customers. We deliver quality at competitive prices with a hassle-free process/service.

We are dedicated to our vision of developing and supporting all industry stakeholders toward a common vision of compliance and profitability.

Complete F&I Solutions can deliver training interventions on a national basis and customise these to suit specific requirements.

- *Development and design of induction programmes (incorporating your code of conduct, etc.)*
- *FICA Registration Session*
- *Selling Skills*
- *Product Knowledge*
- *Full INSETA Retail Qualification*
- *Individual Unit Standards (to make up a complete qualification, including mathematics and languages)*
- *Regulatory Exam Guidance*
- *FICA (E-learning)*
- *Full and Refresher F&I Workshops*
- *NCA Workshops (incorporating new updates)*
- *CPA Workshops*
- *Dealer Principle "know-how"*
- *Signio Support Workshops*

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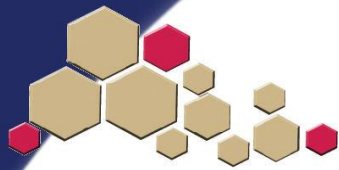
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Go to www.ida.co.za
to register for training

WHAT IS IMPORTANT TO US?

- Your company culture and business objectives
- Established performances and growth areas
- Matrices of existing qualifications
- Compliance training needs
- Developmental paths



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PRICING

- Personally branded development and design of induction programmes (R3300 excl VAT)
- Selling Skills - 1 day (R1800 excl VAT)
- Product Knowledge - dependant on administrator/generic or E-learning (TBA)
- Full INSETA Retail Qualification - The retail qualification is 140 credits. You will be given concession for up to 64 credits if you have a matric certificate and meet INSETA criteria (R100 excl VAT per credit)
- Individual Unit Standards (to make up a complete qualification, including mathematics and languages)
- Regulatory Exam Guidance - 2 days (R1500 excl VAT)
- FICA (R1500 excl VAT)
- Full F&I Workshops - 3 days (R5500 excl VAT)
- Refresher F&I Workshops - 1 day (R1500 excl VAT)
- NCA Workshops (incorporating new updates) - 1 day (R1987 excl VAT)
- CPA Workshops (R1500 excl VAT)
- Dealer Principle "know-how" - 1 day (R1500 excl VAT)
- FICA Registration Session - morning session (R500 excl VAT)
- Signio Support Workshops - FREE

IDA Members receive a 10% discount on the above prices EXCEPT on the INSETA Retail Qualification

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- All our programmes can also be conducted/ offered at own venue provided there is a minimum of 5 delegates
- Should you wish to have training workbooks customised with your own logo and/or brand, this is done at an additional fee of R1000 excl VAT per programme
- This fee does NOT apply to any induction programmes being developed