

## ADVERTORIAL

# Doing most things right most of the time matters

When one considers the low success rate of new businesses or start-ups, it is refreshing to acknowledge those who have managed to sustain its initial enthusiasm and vigour, and 25 years later, rightfully celebrates its success.

Jeân Malan started Match Motors in 1990. It has since built a reputation which has established it as one of the most successful pre-owned dealers in Mbombela. And yes,

after 25 years, it is also time for renewal. To accommodate the latter, a new young and vibrant team is in place to create a dynamic for the next 25 years.

"Match Motors is sentimentally a family business and the same fundamental values are part of our DNA. All customers become part of this family as the durability of our business is focused on long-term relationships and retention of business," says sales manager Erwee Kruger. "Twenty-five years are proof that we do most things right most of the time and when we don't, our immediate win-win approach

has always stood us in good stead." Match Motors sell vehicles of all brands ranging from R20 000 to R500 000 with the most active segment being in the R70 to R120 000 market, and they do source

vehicles according to a customer's specific requirements. With the total sales experience of some 73 years among the staff and an in-house F&I, the sales process, and arranging finance, are efficient and quick. The dealership is registered with MFC, WesBank and Standard Bank.

Once a vehicle has undergone the thorough 36-point Match Motors' checklist,

it is presented to the market. Link this with an Independent Dealers Association accreditation (IDA) ensures that you as the buyer is doing business with a reputable supplier. And just to prove its standing with

the local community, Match Motors has been voted the Best of Mbombela in 2014 with a repeat nomination in 2015.

"Our premises is about to undergo some renovation shortly and this will reflect a new dynamic and vibrancy which we want to share with all current and new customers. Thank you to those many loyal customers - now part of the family - who has supported us. If you have not visited us yet, now is the time to experience the Match Motors family team" invited new DP (dealer principal) Jeân Malan Jr.

**'Match Motors is sentimentally a family business and the same fundamental values are part of our DNA'**



And this is the Match Motors team. Front: Abraham Njalunga, Timothy Khoza, Teresa Malaza, Petros Lupondo, (back) Martin Venter, Vanessa Venter, Erwee Kruger, Jeân Malan Jr and Simone Malaza.

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**Congrats!**  
to Match Motors on 25 years of success

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**Congrats to Match Motors on your 25th birthday!**

**Thank you for your support!**

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Millennium Motors wishes  
Match Motors a wonderful  
25th Birthday. Many happy returns.

**Happy Birthday, Match Motors**

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**Match Motors**  
**Congratulations**  
**on 25 years of excellent service!**

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